

Annual NJSIA Seminar Harrah's

October 15-17, 2018

Early Registration - Convention Registration Desk (4:00PM to 9:00PM)
 Welcome Reception (5:30PM- 7:00PM Wildwood 14-17)
 Karaoke at the Eden Lounge (8pm -11pm)



Monday

Tuesday, October 16

7:00am
to
8:45am

Registration / Buffet Breakfast

9:00am
To
9:50am

Opening Ceremony Wildwood 10-13
Acting Insurance Fraud Prosecutor Tracy Thompson
Bureau of Fraud Deterrence Chief of Investigations Richard Besser

10:00am
to
11:00am

Greg Harlin
Courtroom Testimony & Demeanor – Qualified Success

11:00 AM to 11:10 AM-break

Tuesday

Wildwood 1-3

Wildwood 5-7

Wildwood 8-9

Wildwood 18-19

Wildwood 20-21

Wildwood 23-24

11:10am
to
12:10pm

AUTO ACCIDENT REFERRAL
 NETWORK SCHEMES: FOCUS
 ON SOLICITATION METHODS
 Ken Pringle, Esq.
 Ben Hickey
 Lori Smith

MAJOR CASE FROM A TO Z
 Jeff Rapattoni Esq.
CLE

SETTLEMENTS AND JUDGMENTS:
 GETTING TO THE MONEY Richard
 Vuernick Esq
CLE

Water Loss Fraud ("Water
 Arson")
 Jay Kramarczyk

USING LAW ENFORCEMENT TACTICS
 AND TECHNOLOGY TO SPOT
 CLAIMS FRAUD
 David Rivera, Joe Brady & Rachel
 Cracchiola

CIFI Prep
 An Insurance Fraud
 Investigator's Role
 Joey Cox

12:10 PM to 1:20 PM
 Luncheon

1:20pm
to
2:20pm

The SIU Investigator Perspective
 Roundtable: Complex
 Organized RING Cases
 John Butchko
 Tara Arce
 Reid Caster
 Jack Couperus
 Rick Matarante

UNDERSTANDING THE
 NEUROLOGY EXAM AND
 THE EMG FINDINGS
 Dr. John Robinton

QUICK HITTERS
 Rescission update, new cases
 Boardable medicals/excess medicals
 Microexpressions
 Greg Peterson, Esq.
CLE

SPOTTING FRAUD IN SELF-
 SERVICE
 Aaron Brunko

AUTO THEFT STATS & FACTS
 Glenn Hennings

CIFI Prep
 Requirements of the
 Policy and the Law
 Joey Cox

	2:20 PM to 2:30 PM-break					
	Wildwood 1-3	Wildwood 5-7	Wildwood 8-9	Wildwood 18-19	Wildwood 20-21	Wildwood 23-24
2:30pm to 3:30pm	THE USE AND ABUSE OF PAIN MANAGEMENT IN ACCIDENT CLAIMS Vince Gerbino, Esq. and Matt Smith, Esq. CLE	AMBULANCE CHASERS AND DOCTOR DEBASERS Ashley Lynam Esq. and Mike Gerstein, Esq. CLE	What is Pass Through Billing? Lorraine Buckman Horizon BCBS	WORKERS' COMPENSATION PREMIUM FRAUD - INVESTIGATION AND PROSECUTION Neil Johnson/Megan Flanagan	AUTOMOBILE FINANCE FRAUD – AUTOMOBILE STRAW PURCHASING Jarek Pyrzanowski	CIFI Prep Recognizing Fraudulent Activity Joey Cox
	3:30 PM to 3:40 PM-break					
3:40pm to 4:40pm	NJ LEGAL UPDATE AND THE INTERPLAY WITH INSURANCE FRAUD Matt Werbel Esq. Stephan Katzman, Esq. CLE	FROM THE CRADLE TO THE GRAVE Lee Befeler, Esq. Danyelle Golland, Esq. Rafael A. Llano, Esq. Kelly A. Sherwood, Esq. CLE and ICLE	SELF-DEFENSE WITH ISRAELI KRAV MAGA Don Melnick Sarah Mantz	BREAKING DOWN WORKER'S COMPENSATION DISABILITY FRAUD Matt Anderson/Jason Gudaitis/Kristie Procaccino	THE PROOF IS ON THE PORSCHE – INTERPRETING DAMAGE TO IDENTIFY FRAUD Steven Teterus	CIFI Test
6:30pm	President's Reception and NJSIA Corn Hole Tournament					
7:45am to 8:45am	Wednesday October 17- Continental Breakfast					
9:00am to 10:25am	Radiology Schemes: Lessons Learned and Problems to Expect Dr. Rick Wakefield (Wildwood 10-13)					CIFI Test
10:35am To 12:15 pm	Multigenerational Communication Andrew Donofrio (Wildwood 10-13)					CIFI Test (if needed)

Closing Ceremonies (Door Prizes / Vendor Giveaways) (12:15PM to 12:30PM)